

Job Title:	Account Executive (Commercial Lines)
Job Description:	
<p>Assumes the responsibility for initiating and developing new clients that meet the ideal client profile of the Agency.</p> <p>Identify, through personal research and relationships, prospects that may meet the ideal client profile.</p> <p>Engage prospects and conduct in depth dialogue about their business.</p> <p>Develop a positive business relationship built on mutual trust.</p> <p>Understand coverage's relevant to risk and provide creative solutions that address the needs and wants of the client.</p>	
Job Qualifications:	
<p>Strong Contact Base.</p> <p>Possess excellent and proven business skills with emphasis in organizational selling.</p> <p>Demonstrate sales aptitude, communication skills, building and maintaining relationships.</p> <p>Strategic thinker and results focus.</p> <p>Is licensed or will be licensed.</p> <p>Past sales experience preferred.</p> <p>Highly driven, ethical and motivated toward success.</p>	
Employee Benefits:	
<p>In addition to an exciting and financially stable environment, we offer:</p> <ul style="list-style-type: none"> • 401 (K) Program • Comprehensive health, dental and life • Tuition reimbursement • Paid Time Off • Training / Development Opportunities 	
Salary:	Negotiable depending upon experience
Contact Information:	<p>Fax 954.458.7844 Attention: Recruiter</p> <p>Mail Riemer Insurance Group, Inc. Attention: Director of Recruiting P.O. Box 250 Hallandale Beach, FL 33008-0250</p> <p>Email job.openings@riemerinsurancegroup.com</p>
PLEASE NOTE: When applying, you must tell us what position you are applying for in order to be considered for employment.	